

# LimeLighter

Latest news and update | November 2021

## IN THIS ISSUE:

- HKRSA x RTHK radio series "Investment Era" – Episode 2  
How to compare annuity plans with savings insurance  
*by Franklin Templeton (26th June)*
- Summary of Webinar: MPF-fund choices and implication  
to better retirement outcome  
*by Mercer (3rd September)*
- Webinar series: Investment Journey for Life 2.0  
*by Retirehk.com and Franklin Templeton  
(15th September & 25th October) in Cantonese only*
- Summary of Webinar: Sustainable Retirement Income Solutions  
*by T. Rowe Price (7th October)*
- Happy memory of HKRSA 25th Annual Dinner  
*(21st October)*



## Premier Sponsors 2021



## HKRSA x RTHK

## 投資新世代 Investment Era

## 第二集

## How to compare annuity plans with savings insurance

## 年金與儲蓄保險之分別

## Episode 2

26th June  
2021Stephen Tong  
Franklin TempletonClient Portfolio Manager  
Franklin Templeton  
Multi-Asset Solutions

唐崢輝

香港富蘭克林鄧普頓

投資組合經理  
富蘭克林鄧普頓  
多元資產方案團隊

香港市民一般對保險及基金產品的原理算是非常熟悉，可是談及年金時，大多是一知半解的，記得當初香港政府2018年推出的年金計劃未獲足額認購，情況跟過往政府推出的通脹掛鈎債券或銀髮債券，動輒獲得超額認購，可謂大相逕庭。

年金分有兩種：即期及延期年金，而入息年期則可分為終身及定期年金(如10年或20年)

由政府推動的公共年金「香港年金計劃」便是「即期，終身」年金，投保人可以每月領取保證年金收入，直至百年歸老。而私營保險公司所提供的年金一般以「延期或定期」類別為主，但亦有個別公司提供終身年金。

推廣年金的一大痛點是以投資角度衡量年金的「投資價值」。雖然已經有不少評論再三提醒市民，年金是保險而非投資產品，但兩者究竟存在什麼差異卻沒有解釋清楚，難怪市民仍舊努力嘗試用同一標準比較兩者。

至於儲蓄保險，市場上有林林總總備有儲蓄成份的保險計劃，例如儲蓄壽險、保證入息壽險計劃、及萬用壽險等。但基本上做法是大同小異的，投資者需要定期向保險公司繳交指定金額；保單期滿時，視乎不同種類的儲蓄保險，投保人可取回保證金額，或部分保單會附有非保證回報。另外，儲蓄保險亦會在保單生效期間提供身故賠償。

以下是把年金/儲蓄保險不宜與股票、債券等投資工具作直接比較之原因：

1. 很多人買年金係保障應對長壽風險，讓長者有足夠嘅收入去支持生活開支及平靜安穩去享受晚年，不過要小心分辨到底所購買的計劃是終身或是有固定年期

2. 年金一般在入息期或保證期完結後沒有剩餘價值，即是沒有身故賠償或退保價值。故此市民如希望把資產留給後人，應在年金以外作其他安排。

3. 私營市場提供的年金產品所派發的年金收入一般分為「保證」及「非保證」兩種。「非保證」顧名思義並不保證，一般受保險公司投資回報、理賠及盈利等因素所影響。在極端情況下，「非保證」部分可以是零。作為保障退休生活的產品，「保證」收入特別重要，「非保證」金額或許看似吸引，但萬一不能兌現，可能會令你的退休收入大失預算。

## 購買年金/儲蓄保險的注意事項：

1. 市民不應只著眼總回報/紅利/獎賞等數字，因為當中沒有反映時間因素。應把年金的全期保費及年金收入作年化回報計算(即計算內部回報率)，才可以評估及比較不同年金產品的回報。消委會於今年初比較了不同類型合資格延期年金，保證內部回報率介乎最低0.01%至最高3.33%，差異頗大。

2. 市民亦需要了解所購買產品的特點，如果牽涉如槓桿，外幣的話，就要格外留神，要問清楚保險公司背後所涉及之風險，再評估是否配合自己退休之需要

3. 老生常談也極其重要的是，無論是年金或儲蓄保險，都只是退休理財組合的一部分：不同的金融產品有不同的作用及特性，年金並非以追求回報為目標，亦不具靈活性，但可幫助投保人有規律地使用退休積蓄以對沖長壽所帶來的財務風險。

建議市民可以年金作為退休理財組合的一部分，再配合其他金融產例如：儲蓄保險，基金，甚至逆按揭，各方綜合互補，以應對不同的退休理財需要。



Facebook 專案重溫：

HKRSA Webinar – 3<sup>rd</sup> Sep 2021

3:00-4:00pm

Conducted in English

## MPF – Fund choices and implication to better retirement outcome

Speaker: Mr. Freddie Cheng & Ms. Adeline Tan of Mercer

### Part I

The Mercer MPF Satisfaction Index (MPFSI) has been conducted on a monthly basis to track the satisfaction level of MPF members. The survey interviews more than 2,000 MPF members every year.

The monthly MPFSI recorded a score of 62.2 in June 2021, demonstrated an increase by 1.9 points from 60.3 in May 2021, out of the full score of 100. This score has marked a record high for the MPFSI. Overall, it has been observed that the MPF satisfaction levels stay around 60. From the investigation in June 2021, members who are aged 55 or above are more satisfied (with a score of 71.8) than those who are aged below 55 (with a score of 59.9) on average.

Besides, it is believed that, with different types of voluntary contribution and other investments, there is a higher coverage of their post-retirement expenses by their retirement savings. Indeed, with different types of contribution and investment vehicles, ranging from Tax Deductible Voluntary Contributions (TVC), Voluntary Contributions (VC) in employer-sponsored scheme, Special Voluntary Contributions (SVC), Qualifying Deferred Annuity Policy (QDAP), to equities and bonds, it is possible for individual's retirement saving to cover more than half of the post-retirement expenses.

Besides traditional fund choices, members expect more MPF fund products in the markets, such as dividend yield-focused fund, ESG-related fund, and healthcare sector fund, etc. Lastly, MPFSI also studies the expectation of members towards the MPF providers as well as the individual action on retirement planning, which are all part of important elements driving one's retirement outcome.

Save for a rainy day, get prepared for your future!

### Part II

Real estate investment trust (REIT) is a collective investment scheme constituted as a trust that invests primarily in real estate with an objective to provide returns to holders, with returns generated from the rental income of properties such as shopping mall, commercial buildings, hotels and service apartments.

According to the Financial Services Development Council, REITs listed in Hong Kong account for around 2% of the global REITs market. There are currently 11 REITs listed in Hong Kong with the underlying properties being commercial buildings.

Hong Kong's Mandatory Provident Fund Schemes Authority (MPFA) has recently relaxed regulations for REITs to be in the MPF.

REITs are different from property related equities in many ways. According to the existing SFC regulations, the dividend payout ratio of a REIT has to be at least 90%. On the other hand, the dividend payout policies of property related equities are subject to management's discretion and are required to pay corporate tax. The return drivers of REITs are through rental income and capital gains from property revaluation, while equity is driven by earning growth.

In the current yield-starved market, together with low interest rate environment, the relatively high income under REITs can provide a choice for income investing. It can be observed that REITs tend to be more correlated to equity market than to illiquid private properties, so it is important not to assume investment in REITs is the same as holding property.

There are also many other benefits when it comes to REITs investing. While REITs can provide diversification benefits, REITs also have inflation hedging benefits. REITs are conceptually a suitable investment with its income stream, but note that in MPF, the income is expected to be reinvested into the same REIT.

We expect that the recent approval of REITs will be welcomed by MPF providers and it shall mean further development of MPF products, and new choices and diversification for our HK working population.





**HKRSA Webinar – 7<sup>th</sup> Oct 2021**  
**3:00-4:00pm**  
**Conducted in English**

## Sustainable Retirement Income Solution

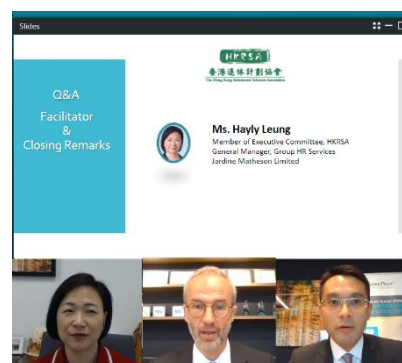
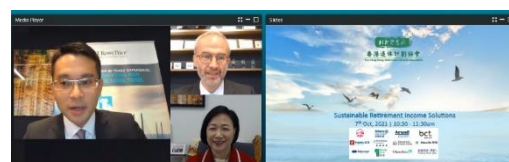
Speaker: Mr. Thomas Poullacouec of T. Rowe Price

In this presentation, Thomas considers the importance of a flexible allocation focused on seeking sustainable income as a good way to build a retirement nest egg to last that meets Asian retirees key objectives. Life expectancy has risen significantly in Asia. With the majority of people living longer, the goal of having sufficient income throughout their retirement has become that much harder to reach. Meanwhile, black swan events such as the recent coronavirus pandemic, potentially higher inflation in coming years, heightened geopolitical risks, or the potential for increased tech regulation have disrupted expected asset returns, injecting a new level of uncertainty into retirement planning.

Many Asian individuals say they find retirement planning a difficult and complex subject, given the need to recognize and manage changing risks that can come in many different forms over a person's lifecycle. Key investment risks include sequencing risk, longevity risk, inflation risk, volatility risk, and interest rate risk. Objectives may include maintaining a certain living standard in retirement, leaving a legacy to one's heirs, and maintaining a greater degree of financial stability than in pre-retirement years.

In view of the above, there is a need for a range of Asian retirement solutions that better meet the needs of individuals with their different preferences and behavioral biases that can significantly affect retirement outcomes. T. Rowe Price believes that because not all retirees' goals are alike, asset managers need to offer a range of solutions, as every retirement journey is unique. Managers must begin by acquiring a sophisticated, yet realistic, understanding of individual investor needs and behaviors.

We believe success in achieving retirement goals requires a dynamic process in which dedicated retirement experts proactively plan for the long term. We also strongly believe that active management throughout the retirement cycle can help to generate improved outcomes. An actively managed retirement process will combine dynamic strategic asset allocation with a tactical overlay and strong risk management, aiming for income potential and capital appreciation with only moderate drawdown risk. In the final section of his presentation, Thomas considers features of the global market outlook that can be expected to impact the prospects for Asians approaching or already in retirement.





聯合協辦:



## 投資有道生活2.0系列

### 多元資產基金 一站式退休方案 9月15日

投資市場瞬間萬變，在疫情的陰霾下，各國的量化寬鬆政策導致海量的資金遊走於各種資產類別，與其投資特定資產項目，退休人士更可考慮多元資產入息基金，資產升值的同时亦都可以享有固定入息。

多元資產基金經理擁有對廣闊資產類別的豐富投資經驗，可以因應市場趨勢，在既定的可承受風險下，在不同資產類別之間作出調配，不受制於指定區域或個別資產，免卻退休人士操勞。

講者分享了為什麼多元資產基金可以作為退休投資的一個選項。

### 目標為本投資，助你成就心中理想 10月25日

目標為本投資，是近幾年廣受歡迎的財富管理方案，相對傳統投資，目標為本投資不會以任何投資基準作比較，而是根據投資者個人目標和時間表作出考量。假如你的投資目標是要為即將退休積極儲蓄，目標為本的投資比傳統投資方法更加適合你預訂的時間表和保本的需要。

另外，香港按揭證券有限公司推出的香港年金計劃，一直為退休人士提供自製長糧的方案。

講者分享了目標為本投資怎樣作為退休投資的一個選項，亦會分享更多香港年金計劃的詳情。



敬請密切留意下期十一月十五日舉辦之講座並踴躍報名參加!



## Happy memory from HKRSA Annual Dinner- 2021



## Premier Sponsor Column (Oct 2021)

We are delighted to share insight from Allianz Global Investors / Manulife /Taikang on how to better plan for our retirement. Stay tuned for more articles in Dec 2021!

**HKRSA 香港退休計劃協會**  
The Hong Kong Retirement Schemes Association  
**PREMIER SPONSOR ARTICLE SERIES** SEP 2021

**Why now is the time to reconsider China**

China's growing economic growth is increasingly driven by innovation in technology, AI, and science. Its capital markets are developing with a steady energy, on their way to becoming an integrated part of the global financial system.

Now is the time to get ahead of the opportunities in China.

**Innovation and transformation: key drivers of China's growth**

Advanced manufacturing sectors have the potential to add value to the Chinese economy. This includes manufacturing, China's leading sector. It has also pioneered in digital technology, which is set to be a major driver of growth in the future.

**Innovation and R&D efforts in China**

- 25% increase in R&D spending in 2019
- 45% increase in patent filings in 2019
- USD 2.1 billion in venture capital investment in 2019
- 2000+ business in field of electric vehicles in 2019

**What will the "China of the future" look like?**

Some of China's most significant transformational efforts involve the sectors of innovation, science, and technology. An innovation and science ecosystem is being built, with government support and investment.

**The rise of domestic brands**

- Investment in product quality is boosting domestic brands.
- In 2019, only 25% of smartphones sold in China were domestic brands (up from 18% in 2018).

**Investing in innovation**

- China has been the largest investor in renewable energy over the last decade.
- China's healthcare sector presents enormous growth opportunities, with a surge in home care services in the last decade. China is building a globally competitive biotechnology industry.
- China's plan phase a greater focus on self-sufficiency in emergency response system (e.g. 5G and semiconductor).

**Allianz Global Investors 安聯投資**

Tel: (852) 2147 0888 Email: info@hktrustees.com Website: www.hktrustees.com

**HKRSA 香港退休計劃協會**  
The Hong Kong Retirement Schemes Association  
**PREMIER SPONSOR ARTICLE SERIES** OCT 2021

**Hongkongers face the greatest balancing act of their lives**

As China's social and economic landscape evolves, Hongkongers' investment horizons are expanding. They are looking for ways to diversify their portfolios and to secure their financial future. This is a major challenge, given the uncertainty of the future.

**How Hongkongers really ready for retirement?**

To investigate the retirement readiness of Hong Kong people, Manulife conducted a survey of 1,000 Hongkongers. The results show that most Hongkongers are not ready for retirement. They are not saving enough, and they are not investing wisely.

**Save, budget, invest wisely**

The pandemic has made it clear that Hongkongers need to take a closer look at their financial future. They need to save more, budget better, and invest wisely. This is the only way to ensure a secure retirement.

**Manulife Investment Management 豐利投資**

Tel: (852) 2147 0888 Email: info@hktrustees.com Website: www.hktrustees.com

**HKRSA 香港退休計劃協會**  
The Hong Kong Retirement Schemes Association  
**PREMIER SPONSOR ARTICLE SERIES** OCT 2021

**中國必須實施長期及中短期投資的投資策略**

中國經濟的增長動力正在發生變化，從傳統的房地產和製造業轉向高科技和服務業。這為投資者提供了新的機會，但也帶來了新的挑戰。投資者需要制定長期和短期的投資策略，以應對未來的不確定性。

**中國經濟的增長動力正在發生變化**

- 中國經濟的增長動力正在發生變化，從傳統的房地產和製造業轉向高科技和服務業。
- 這為投資者提供了新的機會，但也帶來了新的挑戰。

**投資者需要制定長期和短期的投資策略**

- 投資者需要制定長期和短期的投資策略，以應對未來的不確定性。
- 長期投資策略可以幫助投資者實現財務目標，而短期投資策略可以幫助投資者應對市場波動。

**中國必須實施長期及中短期投資的投資策略**

中國經濟的增長動力正在發生變化，從傳統的房地產和製造業轉向高科技和服務業。這為投資者提供了新的機會，但也帶來了新的挑戰。投資者需要制定長期和短期的投資策略，以應對未來的不確定性。

**中國信託人公會**

Tel: (852) 2147 0888 Email: info@hktrustees.com Website: www.hktrustees.com



## Upcoming Events

**RETIREHK.COM webinar**  
Date : Monday, November 15<sup>th</sup>, 2021  
Time : 12:00 noon - 1:00pm  
Topic: Greater Bay Area – what it means for your retirement?  
Language: Cantonese  
Fee: Free  
[Register Now](#)



**HKRSA webinar**  
Date: Friday, December 9<sup>th</sup>, 2021  
Time: 10:30 am – 11:30 am  
Topic: What's in place for the US Market in 2022?  
Language: English  
Fee: Free  
[Register Now](#)



**HKRSA Christmas Luncheon**  
Date: Tuesday, December 14<sup>th</sup>, 2021  
Time: 12:30 pm – 2:00 pm  
Venue: The Hong Kong Club

## External Event

**HKTA Conference 2021**  
Date: Tuesday, November 23, 2021  
Time: 2:30 – 6:00 pm  
Venue: KPMG, 8/F, Prince's Building, 10 Charter Road, Central  
For enquiries : 35116030 or [queries@hktrustees.com](mailto:queries@hktrustees.com)  
For detail: [http://hktrustees.com/event/detail/hkta\\_2021\\_conference\\_tuesday\\_23\\_november\\_2021](http://hktrustees.com/event/detail/hkta_2021_conference_tuesday_23_november_2021)

[Register Now](#)

